

New Kohmann MediaStar successfully installed

Our customer CCS Media / Australia reports:

CCS Media Packaging started operation in 1988 and it was then called Combined Creative Services. Started as an idea by Kevin Wilson and his then business partner to offer an alternative supply of LP covers and CD booklets. Even those humble days we had a Kohmann record cover sleeve machine to compliment our printing press.

Our first major customer was Virgin Records with whom we set up very good relations. In 1990 I managed to secure a license to manufacture Digipak packaging in Australia. This was an excellent opportunity to get us into other record companies a proved very successful.

When we needed a new gluing machine five years ago I was very interested in what Kohmann had to offer and it was apparent that they understood our market and what we were trying to achieve. In 2000 we bought a Starlet machine with some modifications. When I visit their plant it was apparent that very good relations had grown between the two organisations. My concern of not having any direct support for the machine in Australia was unfounded and we have enjoyed five productive years with that machine.

Our growth was now substantial and with 55 employees and a turnover in excess of AUD16 million per annum and we needed a new gluing machine to replace our very old one. Of course we turned to Kohmann, sent them examples of what we wanted from a new gluer, visited them again and was pleased and confident to place an order for an enlarged Starlet which will give us enormous flexibility.

Like all medium sized companies we have to fight against the scales of economy of our larger competitors but dealing with a 'like minded' company like Kohmann means we are talking the same language.

CCS Media Packaging is now Australia's leading supplier of CD and DVD packaging and with customers like EMI, Warner Music, Universal, WHV, Technicolor, Shock, Roadshow and Buena Vista. As we face further challenges to our business it is critical that we have the support and reliability of suppliers like Kohmann.

Kevin Wilson
Director